

STATE OF WASHINGTON
Department of Natural Resources
SOLE SOURCE NOTIFICATION

The Department of Natural Resources (DNR) contemplates awarding a sole source contract to Sustainable Northwest (SNW) to identify and coordinate with large contractors, mills, and wood product companies with Forest Stewardship Council (FSC) material sourcing preferences to create new opportunities for DNR wood to fulfill this market space and create revenue for our trust beneficiaries. Sustainable Northwest will assist in developing maps, metrics, and partnership proposals within the forest products arena in order to improve the success rate and fiscal return of FSC sales.

Applicants will be considered qualified if they have an extensive and proven business relationship with the Forest Stewardship Council and a proven record of facilitating, sourcing, and coordinating FSC-certified wood purchases by mills in the Pacific Northwest.

DNR is considering utilizing SNW to create an overarching priority map of the state of Washington, identifying mills, capacities, inputs, and economic hauling area, map out Washington DNR forest land and FSC land area. We wish to determine target mills, identify mills in sourcing proximity, forest lands species mix, location of past timber sales, location of upcoming harvest plans, and location of buyers.

We expect SNW to develop metrics to measure what values the WA DNR receives, or may receive in the future from their commitment to FSC certification. Identify and visit mills and consumer facing wood products companies interested in preferentially buying FSC timber sales, and to gather species and volume sourcing needs, history sourcing WA DNR timber sales, and product offerings. The end result of these efforts would be to organize one-on-one meetings between mill owners, consumer facing companies, and WA DNR to discuss opportunities to match timber sales with mill needs.

The contract is expected to be issued on or about April 15, 2016, for one year, in the amount of forty thousand dollars (\$40,000). Vendors contemplating the above requirements are required to submit capability statements detailing their ability to meet the State's requirements within five (5) calendar days of this announcement. In the absence of other qualified sources, it is the State's intent to make a sole source award of the contract.

To submit capability statements or for questions, contact:

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