



# Board of Natural Resources

## Product Sales & Leasing Division

### Product Sales Program

April 2, 2019



# Agenda

- March 2019 Results
- Current Fiscal Year Results
- Current Proposed Sales  
(Action Item)
- Region Timber Sales Resolution #1538  
(Action Item)



# March 2019 Results

## SALES OFFERED

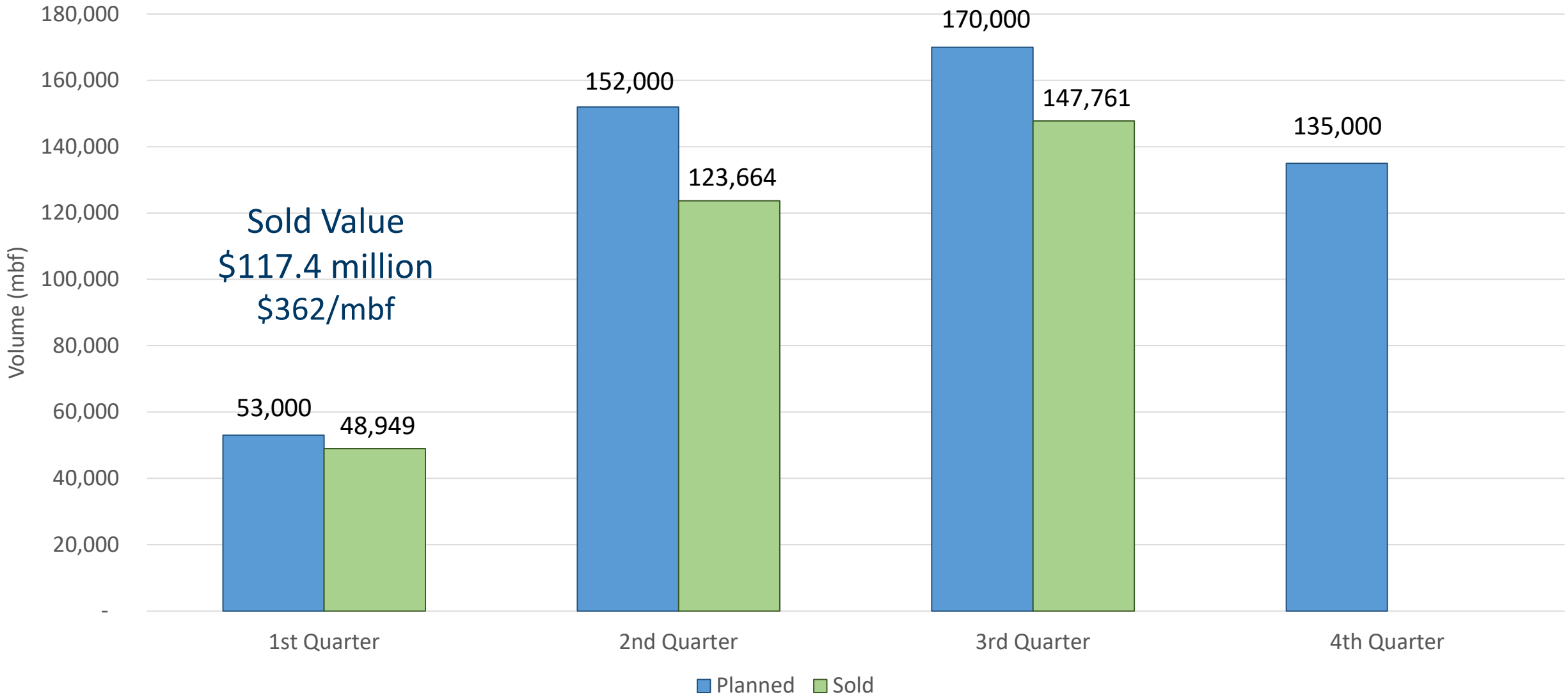
- 14 sales
- 65.8 mmbf
- \$17.5 million
- \$266/mbf

## SALES SOLD

- 14 sales
- 65.4 mmbf
- \$24.7 million
- \$378/mbf
- Average # of Bids=2.6



# Fiscal Year 2019 Planned Volume



# Current Proposed Sales

## Total Proposal

- 10 sales
- 50.4 mmbf
- \$10.7 million
- \$213/mbf

Recommend all sales be approved for auction

# Proposed Board Resolution #1538: Region Timber Sales

- BNR is the official Board of Appraisals for sales of timber  
RCW 79.15.060 Date of sale limited by time of appraisal – Transfer of authority  
(1) For the sale of valuable materials under this chapter, if the board is required by law to appraise the sale, the board must establish a minimum appraisal value that is valid for a period of one hundred eighty days, or a longer period as may be established by resolution. The board may reestablish the minimum appraisal value at any time. **For any valuable materials sales that the board is required by law to appraise, the board may by resolution transfer this authority to the department.**



# Smaller Timber Sales Speeded For Local Use

The Department of Natural Resources has streamlined its procedure for handling smaller sales of salvage timber.

Authority has been given to the Department's districts for sales of dead standing or down timber, appraised at \$500 or less, to be processed and completed on the district level, instead of the procedure having to go through the Olympia office.

The new policy has two major aims:

1. To help alleviate local unemployment problems.
2. To reduce the time necessary to process smaller salvage sales, so that the state can get the maximum return from salvable materials that might otherwise go to waste.

Recommended by Land Commissioner Bert Cole and Department Supervisor L. T. (Mike) Webster, the procedure was approved in February by the Board of Natural Resources. Detailed in-

Historically, BNR has authorized DNR to approve appraisals up to a certain \$ amount



# Why a new resolution?

- Previous BNR resolutions were linked to RCWs for advertising thresholds. RCWs were updated and resolutions were not.
- The need for marketing flexibility for small sales and salvage remains
- Allows a shorter time frame between appraisal and auction
- *All other timber sale regulatory processes remain the same*

# Proposed Board Resolution #1538: Region Timber Sales

1. Allows the Department to appraise and sell at public auction timber sales less than \$250,000  
Sales referred to as Region Sales
  - Matches advertising threshold (RCW 79.15.080)
2. Public auction and advertising requirements of RCW 79.15.080(1) remains in effect

Recommend approval of resolution #1538

